

WE'RE INVESTING IN YOU!

We are delighted you are interested in joining our team. In order to ensure you have all the tools you need to reach your full potential, we offer the *industry's premier online, on demand video training* – *David Knox Real Estate Training*.

When you join our team, you will have access to:

- More than 400 training videos loaded with best practices from top producers
- New content added the first Tuesday of each month
- Training wherever and whenever, via your mobile app, laptop or tablet

ROBUST VIDEO LIBRARY — Your guide to reaching your full potential.

As part of our extensive training and mentoring program, this training system offers hundreds of video learning experiences for a range of real estate levels of experience. Here's a sampling of what we offer. *(click links below to play)*

NEW AGENTS

- [Sphere of Influence Calls - Ellen Hill](#)
- [Back to Basics - Bob Wolff](#)
- [Answer the %#^@ Phone!](#)

RISING STARS

- [Five Pre-Listing Tips](#)
- [How Top Producers Use Technology](#)
- [Listing Presentation: Marketing Management](#)

TOP PRODUCERS

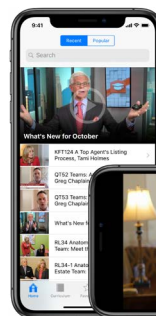
- [Get Motivated, Get Help](#)
- [Maximize Your Personal Professional Brand](#)
- [Building Your Team: The People](#)



ACTION PLANS — Your pathway to success.

This powerful tool will launch the career of a new agent or take an experienced agent to the next level.

- **VIDEOS:** Content, techniques and demonstrations to help you master your skills.
- **TASKS:** Keep you focused on the behaviors that count – producing results and increasing the quality of service to your clients.
- **ACTIONS:** Provide feedback to managers allowing you to develop a successful plan and track it.



Mobile App

Mobile app available for agents on the go, letting you access all our videos on your mobile device. Search for "Knox Training."